

İndirilme Tarihi

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UTL227 - ORGANIZATIONAL BEHAVIOR - İktisadi ve İdari Bilimler Fakültesi - Uluslararası Ticaret ve Lojistik Bölümü

General Info

Objectives of the Course

The purpose of the organizational behavior course is to enable students to understand human behavior in organizations and evaluate their interactions. In this course, students learn to understand how individuals, groups, and organizations behave and why.

Course Contents

Introduction to organizational behavior, history of organizational behavior, personality, leadership, motivation, organizational conflict and organizational culture

Recommended or Required Reading

Erkutlu, H. (2017). Örgütsel Davranış. Ankara: Akademisyen Yayınevi. Sığı, Ü. ve Gürbüz, S. (2013). Örgütsel Davranış, Beta Yayınları Barlı, Ö. (2012). Davranış Bilimleri ve Örgütlerde Davranış

Planned Learning Activities and Teaching Methods

Presentation, Q&A, Interaction, end-of-lesson short tests, discussion

Recommended Optional Programme Components

It is recommended that you do some reading before class.

Instructor's Assistants

There are no teaching assistants for this course.

Presentation Of Course

Theoretical-Face to face

Dersi Veren Öğretim Elemanları

Prof. Dr. Hakan Vahit Erkutlu Assoc. Prof. Dr. Metin Kaplan

Program Outcomes

1. Understands the fundamental areas of behavioral sciences.
2. Analyzes individual and group behavior.
3. Develops skills that will enhance organizational performance.
4. Understands, controls, and predicts human behavior within the organization.

Order	PreparationInfo	Laboratory TeachingMethods	Theoretical	Practise
1	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Definition and Progress of Behavioral Sciences and Organizational Behaviour, The Relationships Between Behavioral Sciences and Other Sciences. (Sıgı ve Gürbüz, 2013: 1-44)	
2	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Definition and Progress of Behavioral Sciences and Organizational Behaviour, The Relationships Between Behavioral Sciences and Other Sciences. (Sıgı ve Gürbüz, 2013: 1-44)	
3	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Social Influence: Compliance, Acceptance and submission behaviours (Barlı, 2007: 15-40)	
4	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Perception (Barlı, 2007: 105-145) and Communication. (Barlı, 2007: 311-331)	
5	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Attitudes and The Relationships Between Attitudes and Behaviors, Change-Social Interaction, Ajzen's theory of planned behavior (Barlı, 2007: 45-73; Kağıtçıbaşı ve Cemalcılar, 2023)	
6	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Definition and Importance of Motivation, Theories of Motivation. (Barlı, 2007: 195-254)	
7	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Definition and Importance of Motivation, Theories of Motivation. (Barlı, 2007: 195-254)	
8			Midterm Exam	
9	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Organizational Conflict. (Barlı, 2007: 377-395)	
10	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Leadership and Traits Approach (Barlı, 2007: 355-375)	
11	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Behavioral and Contingency Approach Approach. (Barlı, 2007: 355-375)	
12	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Organizational Culture (Barlı, 2007: 435-461; Sıgı ve Gürbüz, 2013: 546-573)	
13	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Current Concepts in the Field of Organizational Behavior (Sıgı ve Gürbüz, 2013 and Articles).	
14	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Current Concepts in the Field of Organizational Behavior (Sıgı ve Gürbüz, 2013 and Articles).	
15	-Coming to the course by reading the specified pages of the relevant textbooks, - Preparation of visual and printed course materials	Lecturing and discussion	Current Concepts in the Field of Organizational Behavior (Sıgı ve Gürbüz, 2013 and Articles).	

Workload

Activities	Number	PLEASE SELECT TWO DISTINCT LANGUAGES
Vize	1	2,00
Final	1	2,00
Derse Katılım	10	3,00
Ders Öncesi Bireysel Çalışma	2	5,00
Ders Sonrası Bireysel Çalışma	2	5,00
Ara Sınav Hazırlık	4	8,00
Final Sınavı Hazırlık	4	8,00

Assesments

Activities	Weight (%)
Vize	40,00
Final	60,00

Uluslararası Ticaret ve Lojistik Bölümü / Uluslararası Ticaret ve Lojistik X Learning Outcome Relation

	P.O. 1	P.O. 2	P.O. 3	P.O. 4	P.O. 5	P.O. 6	P.O. 7	P.O. 8	P.O. 9	P.O. 10	P.O. 11	P.O. 12	P.O. 13	P.O. 14	P.O. 15
L.O. 1	4			5								4			1
L.O. 2	4			4								4			1
L.O. 3	4			4								4			1
L.O. 4	5			5								4			1

Table :

- P.O. 1 :** Necessary knowledge of international trade, international business management and supply chain management
- P.O. 2 :** Mastering of Turkish law system and foreign trade regulations
- P.O. 3 :** Mastering of basic statistics and modeling methods applied in decision-making
- P.O. 4 :** Efficiency in human relations, organizational behavior and communication
- P.O. 5 :** Knowledge of production processes and management in the sector of profession
- P.O. 6 :** Following up international economic developments
- P.O. 7 :** Featuring in national and international market positions
- P.O. 8 :** Ability to take financial decisions.
- P.O. 9 :** Ability of communication with international commercial organizations
- P.O. 10 :** Preparation and interpretation of accounting practices and financial tables of related fields
- P.O. 11 :** Evaluation and adaptation of international marketing strategies in terms of market conditions of operation
- P.O. 12 :** Ability of working with different disciplines adaptively
- P.O. 13 :** Have detailed knowledge of geography and culture as well as the historical of Turkey and the world.
- P.O. 14 :** Develops his/her skills in art, culture and sports.
- P.O. 15 :** Establish effective communication, oral and written; at least one foreign language in general use at the level of the European language portfolio B1.
- L.O. 1 :** Understands the fundamental areas of behavioral sciences.
- L.O. 2 :** Analyzes individual and group behavior.
- L.O. 3 :** Develops skills that will enhance organizational performance.
- L.O. 4 :** Understands, controls, and predicts human behavior within the organization.

